

Researching Small Companies

Researching and following
companies

Presented by Ralph Futch

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Disclaimer:

- Any company mentioned in this presentation is for the purpose of making an educational point not to recommend a buy or sell on that stock.

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Previously....on Small Talk

- Diversity in a portfolio
- What is diversity and why is it important?
- Recording and handout available at:
rmchapter.org
Recordings tab
2017

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Now... Tonight's topic

When researching small companies, limited information about the company may be available.

What (and where) can you learn about a company that you might want to invest in?

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Where to find information

- Company provided
- Morningstar
- News Feeds
- Value Line

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Company Web Site

- What the company does
- Annual reports
- Proxy statements
- Conference calls
- Investor presentations

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Fleetcor (<http://www.fleetcor.com/>)

Our Company	Our Business	Investor Relations	News/Press Releases
<ul style="list-style-type: none">> Board of Directors> Executive Team> Company Milestones	<ul style="list-style-type: none">> By Region<ul style="list-style-type: none">> North America> Europe> Rest of World> By Business<ul style="list-style-type: none">> Fleet Operator Business> Major Oil Partnerships> Petroleum Marketer Services> Specialty Payment and Other Services	<ul style="list-style-type: none">> SEC Filings> Corporate Governance> Board of Directors> Management> Committee Composition> Guidelines> Conduct> Contact the Board> Investor FAQs> Stock Chart> Stock Quote> Event Calendar> Past Events> E-mail Alerts> Contact Information	<ul style="list-style-type: none">> Press Releases> Information Request

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Fleetcor (<http://www.fleetcor.com/>)

Board of Directors

The FLEETCOR Board of Directors is composed of senior executives with varied financial services and specialty payment backgrounds, allowing us to make decisions based on broad and unique perspectives and deliver the most thoughtful, innovative solutions possible for our clients.

Ronald F. Clarke	view bio information
Michael Buckman	view bio information
Joseph W. Farrelly	view bio information
Thomas M. Hagerty	view bio information
Mark A. Johnson	view bio information
Richard Macchia	view bio information
Hala G. Modellmog	view bio information
Jeffrey S. Sloan	view bio information
Steven T. Stull	view bio information

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Fleetcor

► Event Calendar

Past Events

Events & Presentations

Events & Presentations

Webcast

Q3 2017 FLEETCOR Technologies, Inc Earnings Conference Call (Live)

11/01/17 at 5:00 p.m. ET

Date	Title
05/09/17	FLEETCOR May 2017 Investor Presentation

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Past Events

Upcoming Events | Past Events

Date	Title
08/03/17 5:00 p.m. ET	Q2 2017 FLEETCOR Technologies, Inc Earnings Conference Call
05/24/17 10:40 a.m. ET	FLEETCOR Technologies, Inc at the J.P. Morgan 45th Annual Technology, Media and Telecom Conference Location Westin Copley Place Boston, MA
05/01/17 5:00 p.m. ET	Q1 2017 FLEETCOR Technologies, Inc Earnings Conference Call Supporting Materials Cambridge Call Supplement
03/06/17 8:40 a.m. ET	FLEETCOR Technologies, Inc at Raymond James & Associates' 38th Annual Institutional Investors Conference Supporting Materials Raymond James & Associates' 38th Annual Institutional Investors Conference Presentation
02/14/17 1:20 p.m. PT	FLEETCOR Technologies, Inc at Goldman Sachs Technology and Internet Conference
02/08/17 5:00 p.m. ET	Q4 2016 FLEETCOR Technologies, Inc Earnings Conference Call

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Fleetcor – E-mail Alerts

E-mail Alerts

You may automatically receive FLEETCOR Technologies, Inc financial information by e-mail. To choose your options for e-mail notification, please enter your e-mail address below and click Submit. On the next page you will be able to choose from the following options:

- FLEETCOR Technologies, Inc SEC Filings Alert
- FLEETCOR Technologies, Inc Event Calendar Alert
- FLEETCOR Technologies, Inc News Releases Alert

To change your e-mail options at any time, re-enter your e-mail address and click Submit, then adjust your form entries.

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Fleetcor

• Conference Calls

Current (latest)

Archived

• Transcripts

Note: If transcripts are not available on the company web site, seekingalpha.com is a good site to find transcripts.

Events & Presentations

Webcast

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Fleetcor

• Annual Report

Management discussion and analysis

Risk Factors

Performance

• Proxy

Executive compensation

Conflicts of interest

Auditor

Board members

Annual reports and proxy statements were discussed in a Small Talk presentation in 2013. A copy of the handout from that presentation is available at the rmchapter.org website

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Morningstar

Fleetcor Technologies Inc FLT

QuoteChartStock AnalysisPerformanceKey RatiosFinancialsValuationInsidersShareholdersTranscriptsFilingsBondsOptions

OverviewCompany ProfileIndustry Peers

Quote

OverviewCompany ProfileIndustry Peers

Performance

Total ReturnsPrice HistoryDividends & Splits

Morningstar

Key Ratios

ProfitabilityGrowthCash FlowFinancial HealthEfficiency Ratios

Financials

Income StatementBalance SheetCash Flow

Valuation

ValuationWall Street Estimates

Morningstar

OverviewExecutive CompensationInsider ActivityKey ExecutivesBoard of DirectorsCommittees

Shareholders

Shareholders' OverviewMajor ShareholdersConcentrated ShareholdersShareholders BuyingShareholders Selling

Transcripts

Most Recent Transcripts FLT

Competitor Transcripts FLT

News Feeds

Keeping current on events

Company usually supplies email alerts

Google: <http://www.google.com/alerts>

Broker may provide some notifications

Additional Resources

Broker

- May provide other analyst coverage
- Do your own homework for your broker

Standard & Poor's Global NetAdvantage

A comprehensive resource for investment research, including reports and analysis for stocks, bonds and funds, as well as company profiles, corporation records and industry reports.

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Questions?

Thank you

Contact: r.futch@rmchapter.org

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