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Western
Alliance
Bancorp

Corporate Profile:
One of the country's top performing banking companies

> TOP 10 -- FORBES BEST BANKS
IN AMERICA 2016-2019

> \$23.1B IN ASSETS

> 85,000 COMMERCIAL ACCOUNTS

> 1,787 EMPLOYEES

> 47 OFFICES

> 34% EPS GROWTH 2017-2018

Western Alliance Bancorp

- Las Vegas-based holding company with regional banks operating in Nevada, Arizona, and California
- The bank offers:
 - > retail banking services
 - focuses on mortgages for retail customers and
 - commercial loans, mainly for real estate
 - manages investment portfolios for Western's clients and clients of other banks.

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WA ➤ Alliance Association Bank National Mortgage Warehouse Lending Business > Corporate Finance ➤ Public and Non-Profit Finance Lines > Equity Fund Resources > Renewable Resource Group ➤ Hotel Franchise Finance ➤ Resort Finance ➤ Life Sciences Group > Technology Finance



WA Western **Business Solutions** > Business Checking and Alliance Savings Bancorp > Business escrow services > Loans and Credit > Card services International services > Settlement services > Treasury Management > Personal banking



Strengths

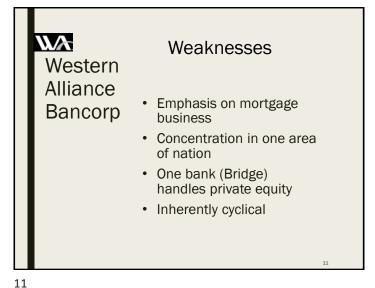
Western
Alliance
Bancorp

Strong financials

Concentrated area for each bank

Caters to special business needs

Concentrates venture capital under Bridge Bank



Western
Alliance
Bancorp

Strong finances allow it to acquire and expand

Catering to special business needs is attractive to clients and makes them sticky

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